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ADVANCED IT SOLUTIONS, LLC, RECEIVES VETERAN INSTITUTE FOR PROCUREMENT GROW CERTIFICATION

For Immediate Release:

Contact: Dwight Cunningham, 303.885.1066, dwight@advanced-it-solutions.com

Advance-IT-Solutions, LLC (AIS) was established in 2005 as a Small Business Entity. A Service-Disabled Veteran-Owned Small Business (SDVOSB) with headquarters in Denver, Colorado, and a regional office in Atlanta, Georgia.

Denver, Colorado, January 26, 2023 – Advanced IT Solutions LLC, recently completed the Veteran Institute Procurement (VIP) GROW Program, a comprehensive training and certification program that helps veteran-owned businesses strengthen their ability to win government contracts and do business with both military and civilian agencies.

On January 26, 2023, Advanced IT Solutions LLC as one of 45 companies from 16 states, plus D.C., to graduate from the Veteran Institute for Procurement (VIP) GROW Program.

Our approach is driven by years of expertise in projects for clients in the local, state, and federal government and the private sector. AIS customizes and installs Broadband networks, WIFI solutions, multifunction copier leasing and maintenance contract, low voltage wiring, and Cybersecurity solutions along with integrating and connecting various communication services. We are now highly successful as a Prime Contractor with AT&T Telecommunications Company powering digital transformation with network modernization.

The first of its kind in the nation, VIP GROW is a 3-day, 27-hour comprehensive certification program designed for veteran-owned small businesses to increase their ability to win government contracts. Participants must be a C-level leader in a Veteran-owned small business operating for at least two years with a minimum of 3 full time employees and have experience working on government contracts as a prime and/or sub-contractor to a prime.

Facilitated by subject matter experts, VIP GROW participants receive hands-on market-based instruction that helps establish best business practices for Federal government contracting. There are over 20 topics taught by highly experienced industry and



government professionals with a focus on accelerating growth through best business practices. Curriculum subject examples include: Reducing risk to veteran-owned companies, their customers, and teaming partners; Accounting/ Budgets/ Developing Rates; Compliance Contracting – Teaming, Joint Ventures, RFI; Financing/Capital Management; Human Resources; Insurance; Marketing – Proposals & Capture

Management; Program Management/Internal Controls. The program also provides participants with access to Federal and prime contracting executives along with a national network of veteran owned small businesses that they can team with on opportunities.

Since the program launched in 2009, 1,113 Veteran-Owned Small Businesses have graduated from VIP GROW. VIP GROW graduates report growth rate averages of 57% within one year of graduating from the Institute and more than 180% two years after graduating.

"We are honored to give back to the men and women who served our country by providing them with the tools they need to succeed as government contractors," said Barbara Ashe, President of the Montgomery County Chamber Community Foundation. "We hope this training fosters their success as businesses and employers."

VIP is fully funded by the Montgomery County Chamber Community Foundation, partnerships with SBA, Lockheed Martin, and the State of Maryland, and VIP sponsors. VIP GROW is offered at no cost to participants.

For more information on VIP, contact Barbara Ashe, 301-738-0015 x215; bashe@nationalvip.org or visit www.NationalVip.org.